

Why the 2010 Coalition was Formed

In the 2005 Legislative Session, the sunset for eight key economic development programs was extended, meaning that the programs now are scheduled to sunset in 2010.

Prior to the formation of the 2010 Coalition, each program affected by the 2010 sunset went through a review by a subcommittee of the Montana Economic Developers Association (MEDA), to evaluate the involved programs, determine if the programs should be recommended for reauthorization, what funding levels should be and what modifications, if any, should be made for program improvement.

A report titled "Reinvesting in Montana's Economic Future" has been assembled as a result of the committee's study and demonstrates each program's strengths, purpose and success. The full report is available online at <http://www.medamembers.org>

Once again, a coalition has formed to insure that these successful endeavors continue far beyond the sunset of 2010.

2010 COALITION MEMBERS TO DATE:

Montana Association of Counties
Montana Cooperative Development Cr.
Lake County Community Development
Montana Independent Telecom Systems
Montana Chamber of Commerce
Bear Paw Development Corporation
Great Northern Development Corp.
Montana Grain Growers Assoc.
St. Mary's Rehabilitation Project
Montana Electric Cooperative Assoc.
Butte Local Development Corp.
Montana Ambassadors
Kalispell Chamber of Commerce
SouthEastern MT Development Corp.
John Balsam Associates
Big Sky Economic Development Authority
Montana Economic Developers Assoc.
NorthWestern Energy
Montana Telecommunications Assoc.
Snowy Mountain Development Corp.
Missoula Area Economic Development
Montana Farm Bureau
Billings Chamber of Commerce
Beartooth RC&D
Women Involved in Farm Economics
Montana Economic Development Services
Montana Business Assistance Connection

REINVESTING IN MONTANA'S ECONOMIC FUTURE



Montana Growth Through Agriculture
Montana Cooperative Development Center
Montana Board of Research
Small Business Development Centers
Montana Technology Innovation Partnerships
Certified Regional Development Corporations
Montana Manufacturing Extension Center
Trade and International Relations Bureau

The 2010 COALITION

SENATE FINANCE & CLAIMS

Exhibit No. 10
Date 3-10-09
Bill No. HB123

If you would like more information, contact us at:

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Eight Proven Programs for Montana's Future

Thanks to united efforts and great leadership, HB260 was passed and funded in 2000. As a result, for nearly ten years eight proven and successful economic development programs have made a huge impact on business and the economy of Montana.

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A SUMMATION OF SUCCESS:



Montana Growth Through Agriculture

Mission: Strengthen and diversify Montana's Ag industry through private-public partnerships that assist in the development of new ag products and processes.

Current Funding: \$1,250,000
Projects Funded: 355 (40% since 2004)
Total Awards Given: \$8,350,976
Total Matching Funds: \$51,880,524
Per Dollar Return: \$6.21 generated
Total Financial Benefit: \$101,302,972
Total Jobs Created/Retained: 588
 Statistics since program inception 1989



Certified Regional Development Corporations

Mission: CRDC's are responsible for helping local officials, communities and businesses assess, plan, and facilitate action within their regions.

Current Funding: \$425,000 per year
Businesses Assisted: 917
Loans Provided: 103
Total Loan Value: \$8.7 million
Total Jobs Created/Retained: 730
 Statistics from calendar year 2006



Montana Technology Innovation Partnership

Mission: Promote technology commercialization. Help build the short-term benefits of technology research and development into the long-term rewards of economic development.

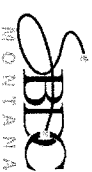
Current Funding: \$50,000 per year
Funds Leveraged: \$500,000 per year
2006 Awards: 11 Companies
New Companies Launched: 20
Annual Dollar Awards: \$10—15 million
Total Businesses Assisted: 350



Montana Trade and International Relations Bureau

Mission: To help Montanan's pursue business opportunities both domestically and worldwide by providing consultation and training for companies to successfully compete in new markets.

Current Funding: \$300,000 per year
2000 Total State Exports: \$796 million
2007 Total State Exports: \$1.7 billion
Percent of Increase: 21.3%
Average Counseling Sessions: 960
Average Foreign Visits: 15



Small Business Development Centers

Mission: Focus on the creation, retention and expansion of small businesses.

Current Funding: \$125,000 per year
Leveraged Return: \$5 for every \$1
Total Financing Obtained: \$64 million
Clients Counseled/Trained: 4,500 per year
Jobs Created/Retained: 414/434 per year
Counseling Hours Provided: 6,000 per year



Montana Manufacturing Extension Center

Mission: Provide information, training, decision support and implementation assistance to Montana's manufacturers. Assists manufacturers in adopting new advanced technology, techniques and business practices.

Current Funding: \$200,000 per year
Clients Served: 126
Counties Served: 29
Jobs Created/Retained: 544
Increased Sales: \$86,334,400
Client Investment: \$12,830,700
Client Satisfaction: 4.7/5
 Statistics from 7/1/05—6/30/07



Montana Cooperative Development Center

Mission: MCDC works with new and existing co-ops and other groups to evaluate co-op business models and strategies to meet their objectives.

Current Funding: \$65,000 per year
New Cooperatives Formed: 25
Cooperatives Pending: 13
Jobs Created/Retained: 296
Total Payroll Benefit: \$8,355,807
Grants Provided: \$20,000
Funds Leveraged: \$3.5 million



MT Board of Research & Commercialization Tech

Mission: Encourage economic development through investment in research projects that have a clear path to commercialization.

Current Funding: \$3,650,000 per year
Projects Funded: 127
Initial Project Funding: \$30 million
Leveraged Funding: \$36 million
Follow-on New Funding: \$171 million
 Statistics from program inception in 1999